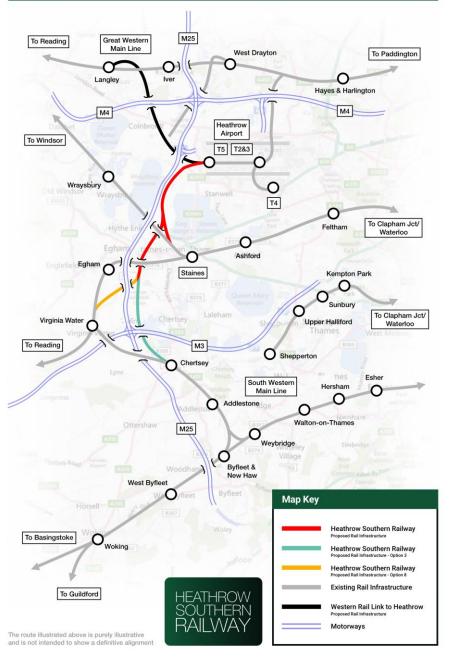
A new way of developing southern access to Heathrow

Graham Cross, Chief Executive Heathrow Southern Railway Ltd

Presented at the Railfuture Autumn 2018 Conference at the Novotel, Reading, on Saturday 10 November 2018

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Proposed Route of Heathrow Southern Railway

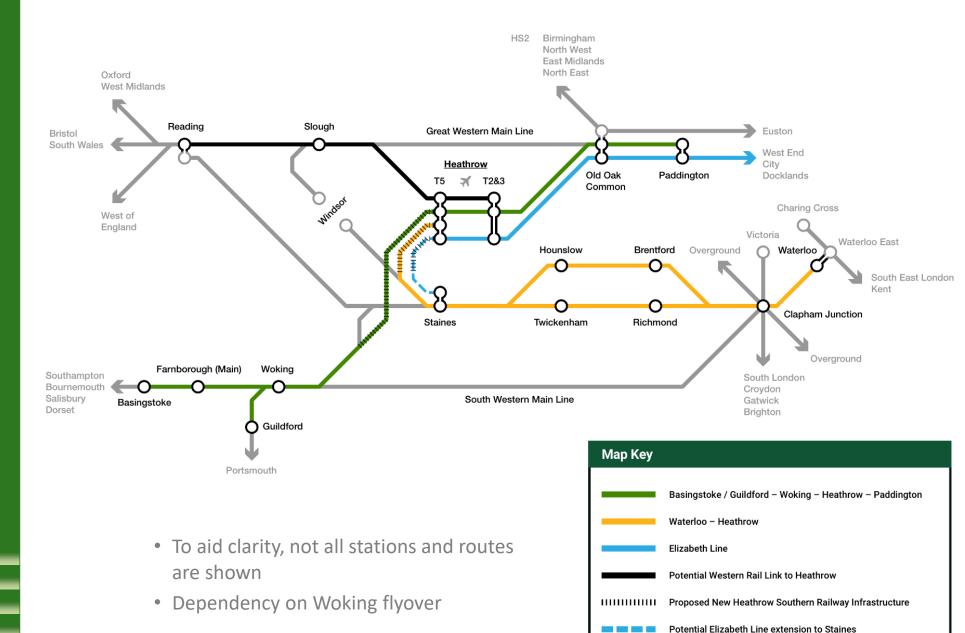


What are we planning?

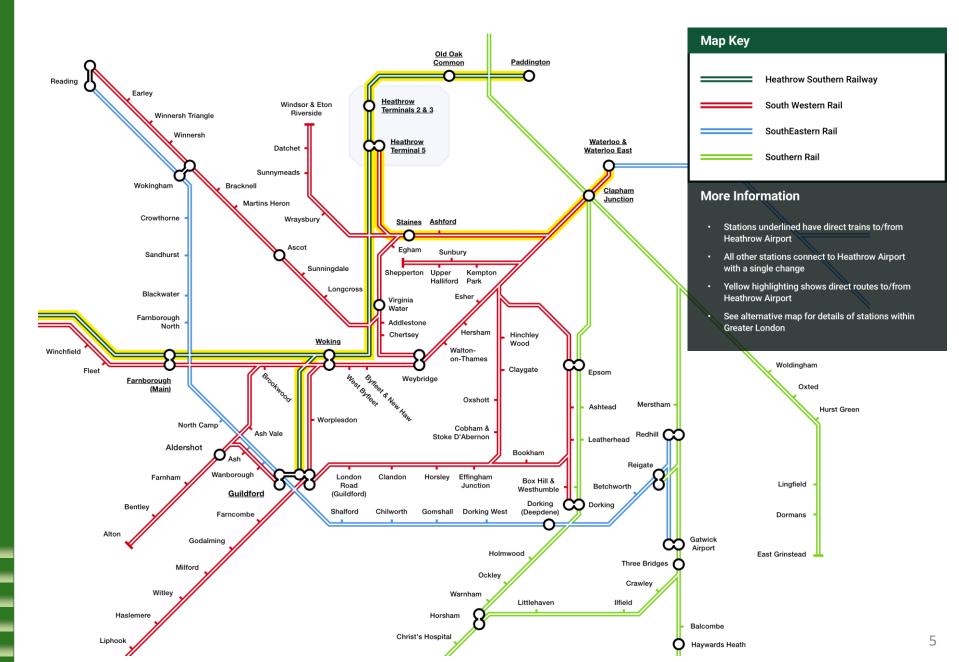
- 8 miles of new electric railway
- Mostly in tunnel
- Connects Heathrow Airport by train to South West London and Surrey
- Two route shortlisted route options:
 - \circ red then yellow: £1.3bn; or
 - o red then turquoise: £1.6bn
- Privately financed at no cost to the taxpayer
- Avoids the level crossings of Egham
- HSRL owns the track, TOCs operate the trains



New Rail Service Opportunities Enabled by Heathrow Southern Railway



Opens up network wide one change connectivity



Illustrative Rail Journey Times Enabled by HSRL

Minutes (bold shows direct trains)	Staines	Richmond	Woking (via Option 3)	Guildford (via Option 3)	Basingstoke (via Option 3)
Heathrow Airport Terminal 5 station	6	26	16	26	40
Heathrow Airport Terminals 2 & 3 station	15	35	20	30	44
Old Oak Common For HS2 and Elizabeth Line	29		34	44	58
London Paddington	34		39	49	63

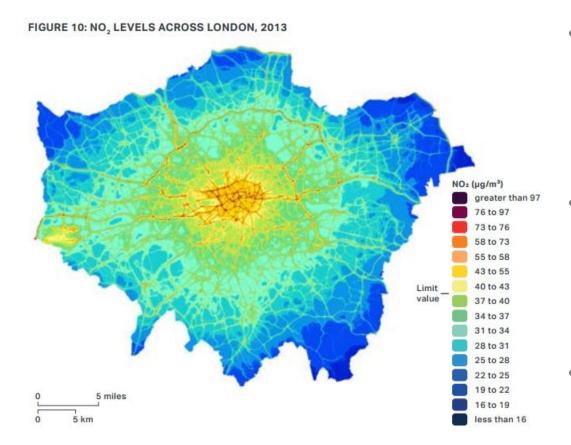
- Quicker than road
- Airport workers as well as air travellers
- Paddington an alternative terminal to Waterloo for Surrey passengers
- Old Oak Common connection to HS2 and Elizabeth Line

Wider Scheme Benefits

- Congestion reduction
- Trade and Investment
- Airport jobs and commerce
- Housing and regeneration
- Quickly delivered via TWAO or DCO process, opening between 2025 and 2027



Wider Scheme Benefits: Air Quality



Source: Mayor's Transport Strategy, March 2018

- Air quality around Heathrow Airport has NO2 concentrations worse than EU legal limits
- Partly due to aircraft and partly due to large number of diesel road vehicles circulating
- HSR forecasts to save c.86m
 car km per year which
 equates to a saving of c.8,600
 tons of CO2/pa and 2 tons of
 NOx pa, removed from an
 area with high concentration

HSRL's Financing and Funding Model

- HSRL builds the railway using finance raised in the capital markets
- DfT specify service to Heathrow in relevant TOC Franchise Agreements
- TOCs operate trains over the HSRL route and pay access charges to HSRL
- TOCs earn the revenue from the new services to / via Heathrow
- HSRL owns, operates, maintains and renews the new railway in perpetuity
- HSRL forecast that the farebox revenue uplift TOCs will earn from new to franchised rail travellers – assuming no premium fares - is high enough to cover costs and payment of access charges to HSRL
- Meaning that the scheme will not need a DfT subsidy once mature = financially credible without government support

Cross Party Support



"Heathrow Southern Railway is an important project that would help deal with the long term problem of inaccessibility to the Airport from Surrey and South West London. There are huge potential benefits economic and environmental benefits from this scheme across the region.."



"I am extremely supportive of schemes like this which improve the public sector infrastructure and take people out of their cars. To me this is a totally laudable scheme."



"The lack of transport links [to Heathrow] results in large numbers of people still coming in not by public transport but by car... That's not just passengers — it's the huge workforce... What I am interested in is just the potential that there is for a solution to that problem and I think this could be that solution."

Department for Transport Position



Bepartment for Transport Rail market-led proposals

Guidance



Secretary of State Chris Grayling stated to Parliament 20/3/18:

"I have today launched an invitation for investors who want to invest in rail infrastructure to bring forward proposals for the new southern rail link to Heathrow.... Promoters and investors now have two months to start working up proposals which are financially credible without Government support."

- Prior Information Notice issued 8 May 2018, asking for Heathrow to be linked to Waterloo and Surrey / Hampshire
- HSRL made a comprehensive submission to the DfT / Nichols Marketing Sounding exercise over the summer
- We are expecting some form of competitive process
- DfT say they will update on next steps in the Autumn

Who We Are: Heathrow Southern Railway Ltd



Baroness Jo Valentine

HSRL's Chair, with a career spanning the city, industry, regeneration and public policy. Jo has particular expertise in stakeholder and political management courtesy of her role as a crossbench peer and between 2003 and 2016, as Chief Executive of London First. Until 2018. Jo was also a non Executive Director of HS2 Ltd.



Christopher Garnett OBE

Has held senior rail industry roles, as Chief Executive of GNER, Chairman of ATOC, Board Member of Transport for London and Board Member of the Olympic Delivery Authority. Christopher is expert in stakeholder management, strategic leadership, railway operations and safety.



Graham Cross

HSRL's Chief Executive, brings 20 years experience of developing and improving railways in both the public and private sectors. When Business Development Director at Chiltern Railways, Graham masterminded the development, business case, financing, consenting through TWA, contracting, delivery and introduction of Chiltern's new £320m rail service to Oxford. The scheme involved a new stretch of railway at Bicester, the upgrade of 10 miles of dilapidated railway, and two new stations at Bicester Village and Oxford Parkway. This required expertise in franchising, gaining regulatory approval for efficient project spend, railway timetabling, system operation, negotiation with Network Rail and contractors, revenue and cost modelling, and stakeholder management.



Mark Bostock

A highly experienced economic consultant with particular skills in transport planning. In the early 1990s he promoted an alternative to British Rail's preferred alignment for the Channel Tunnel Rail Link, which eventually prevailed as the winning idea, and went on to be delivered as HS1, which improved Britain's international connectivity and stimulated over £25bn of economic regeneration for London and the South East.

Patrick Deane

A financier with 30 years experience in portfolio management, with particular focus on transport, infrastructure, aerospace and airlines. Patrick's career includes periods with Midland Montagu, HSBC and Morgan Grenfell. Most recently he was a senior partner in TT International.



In addition, we take advice from Harold Fairfull, a financier with experience of advising on the Dartford Crossing, Manchester Metrolink and Manchester Airport Terminal 2.

Steve Costello

Our Executive Director is an experienced architect and transport planner. Steve is an original thinker who has worked on the devising and development of numerous transport interchanges at rail stations and airports, in the UK and abroad.



Richard Morse

An investment banker with over 30 years experience of financing infrastructure, utilities and energy. Richard brings expertise from his role in securing the private financing of the £4.2bn Thames Tideway project. Richard is Deputy Chair of the special purpose company Bazalgette Tunnel Ltd, which promoted, developed, financed and is now constructing Thames Tideway.

AECOM

These individual skills are complemented by AECOM, investor and partner in HSRL. AECOM's senior leaders David Barwell, Colin Wood and Russell Jackson provide their world-class skills, experience and resources to support the development and subsequently the design and delivery of the HSRL scheme.

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Chris Stokes

John O'Brien

A career railwayman with in depth experience of railway development, timetable planning, regulation and franchising. Chris held senior roles in British Rail, Network SouthEast, and the Office of Passenger Rail Franchising, before advising as a consultant to numerous rail projects including winning franchise bids. Chris has served as a Non-Executive Director of the Office of Rail & Road and as Chair of Agility Trains.

An entrepreneur with extensive experience

as chairman and chief executive of

organisations in the public, private and

voluntary sectors. John has invaluable

expertise in the rail industry, having been

Franchising Director between 1996 and

1999, and subsequently as a Director of

Railtrack. Network Rail and Veolia.

Thank you

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